

# Everest Group Property and Casualty (P&C) Insurance BPS PEAK Matrix® Assessment 2025

Focus on Xceedance September 2025



## Introduction

The P&C insurance industry is undergoing rapid operational reinvention, shaped by growing loss costs, increasing volatility, and rising distribution and servicing complexity. In response, insurers are accelerating transformation across the front, middle, and back office. Service providers are playing a pivotal role in enabling this shift, leveraging domain expertise, gen AI, and cloud-native platforms to reimagine operations and deliver business outcomes beyond cost reduction.

The market is seeing a clear pivot from traditional transactional outsourcing to end-to-end transformation initiatives. Insurers are demanding solutions that integrate process execution, Al-driven intelligence, and modern workflow orchestration. Service providers, in turn, are moving from FTE-based delivery to Al-native, outcomelinked models, underpinned by domain-rich talent, modular platforms, and horizontal accelerators.

As P&C insurers sharpen their focus on profitable growth and operational resilience, they are looking to external partners not just for cost takeout, but for digital execution and business enablement. Service providers are responding with a blend of technology, transformation, and domain delivery, positioning themselves as orchestration partners in the next phase of insurance operations.

The full report includes the profiles of the following 25 leading P&C insurance providers featured on the Property and Casualty (P&C) Insurance BPS PEAK Matrix® Assessment 2025:

- Leaders: Accenture, Cognizant, DXC Technology, EXL, Genpact, Sutherland, TCS, and WNS
- Major Contenders: Artex, Coforge, Cogneesol, Digitide, Infosys, Innovation Group, LTIMindtree, Mphasis, OIP Insurtech, Patra Corp., Resource Pro, and Xceedance
- Aspirants: FBSPL, Flatworld Solutions, HTC Global Services, Insurance Support World, and Selectsys

## Scope of this report

Geography: global

**Industry:** market activity and investments of 25 service providers in the insurance **BPS** market

**Services:** The report covers P&C insurance BPS and does not cover horizontal business processes, such as Finance and Accounting (F&A), Human Resource (HR), procurement, and contact center.

## Scope of the evaluation

This report evaluates provider performance across property and casualty insurance operations



#### Focus of research

## P&C insurance

- Property
- Casualty
- Specialty insurance
- Personal and commercial lines



## L&A insurance

- Life insurance individual and group
- Annuities and pensions individual and group
- Life insurance with accelerated benefits (Life+)



## Reinsurance

- Property and Casualty (P&C)
- Life and Pensions (L&P)

## Assessment scope within P&C insurance operations

There are multiple operating-model alternatives, ranging from internal shared services / Global In-house Centers (GICs) to third-party outsourcing. This report focuses primarily on third-party models

This report covers the vertical-specific BPS within the L&A insurance space. It does not include coverage of horizontal business processes such as F&A, HR, procurement, and contact center

Health insurance BPS is not covered in this report

# There are multiple operating-model alternatives, ranging from internal shared services / Global In-house Centers (GICs) to third-party outsourcing. This report focuses on third-party models

## **Operating-model alternatives**

Focus of report

Retained and optimized models



#### Shared services model

Internal onshore service delivery organization leveraging scale and centralization

#### GIC model

Internal offshore service delivery organization leveraging scale, centralization, and labor arbitrage Alliance-based models

### **Build Operate Transfer (BOT)**

- Typically owned by service provider, can be transferred back to the customer
- Sometimes owned by customer; typically for new markets

## Joint Venture (JV)

- Joint ownership with the provider
- Typically, the outsourcing partner provides the implementation and initial operational support
- Depending on the initial arrangement and progress of relationship, the ownership structure may change with time
- May include revenue generation / sharing objectives

## Operational ( efficiency

### Outsourcing

- Use of an external service provider\for business/IT services
- Includes providing services from service providerowned facilities or from co-owned or subcontracted ones

### Offshore outsourcing

- Use of an offshore-based external service provider to outsource business/IT services
- Includes outsourcing to a domestic provider, who in turn has offshore-based centers, or subcontracts to an offshore-based provider

There are many variants that exist in the industry (for example, vendor-managed GICs), and some companies choose the "hybrid" approach, adopting a combination of internal and third-party-based models.

## P&C insurance BPS PEAK Matrix® characteristics

#### Leaders

Accenture, Cognizant, DXC Technology, EXL, Genpact, Sutherland, TCS, and WNS

- Strong capabilities across the policy lifecycle from new business intake and underwriting support to claims First Notice of Loss (FNOL), adjudication, and subrogation
- Significant Al adoption in production, with pre-built accelerators and agentic workflows embedded in key processes, such as submission triage, claims routing, and document ingestion
- Scaled delivery networks across North America, India, and the Philippines, with growing presence in LATAM and Eastern Europe
- Flexible engagement models combining outcomebased pricing, modular technology offerings, and transformation-led value delivery

## **Major Contenders**

Artex, Coforge, Cogneesol, Digitide, Infosys, Innovation Group, LTIMindtree, Mphasis, OIP Insurtech, Patra Corp., Resource Pro, and Xceedance

- Investing in insurance-specific IP, such as accelerators for underwriting, claims, or regulatory compliance
- Focused efforts in commercial and specialty lines, often supported by industry partnerships and targeted hiring
- Strengthening automation and analytics capabilities, with many pilots in underwriting augmentation and claims decisioning now scaling into delivery
- Diversifying delivery footprints, particularly through nearshore expansion and digitally enabled operating models

## **Aspirants**

FBSPL, Flatworld Solutions, HTC Global Services, Insurance Support World, and Selectsys

- Narrow but deep capabilities and often strong in specific processes, such as claims support, document processing, and premium accounting or within business segments, such as MGAs and/or reinsurers
- Smaller-scale operations when compared to Major Contenders, however, there are signs of growth through targeted investments in technology and domain talent
- Early-stage Al adoption, with use cases still emerging or concentrated in automation-led efficiency gains
- Building market visibility by expanding client portfolios and credibility in regulated processes

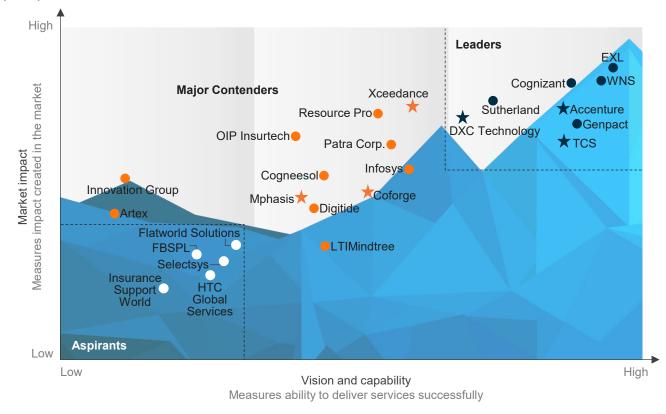


# **Everest Group PEAK Matrix®**

Property and Casualty (P&C) Insurance BPS PEAK Matrix® Assessment 2025 | Xceedance is positioned as a Major Contender and a Star Performer

## Everest Group Property and Casualty (P&C) Insurance BPS PEAK Matrix® Assessment 2025<sup>1</sup>

- Leaders
- Major Contenders
- O Aspirants
- ☆ Star Performers



<sup>1</sup> Assessments for Artex, FBSPL, Innovation Group, Insurance Support World, Flatworld Solutions, and Selectsys excludes provider inputs and are based on Everest Group's proprietary Transaction Intelligence (TI) database, provider public disclosures, and Everest Group's interactions with insurance buyers

Source: Everest Group (2025)



Measure of capability: Low

## Xceedance

## Everest Group assessment – Major Contender and Star Performer

Market impact				Vision and capability				
Market adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Scope of services offered	Innovation and investments	Delivery footprint	Overall
•	•	•		•	•	•	•	

## Strengths

- Xceedance follows a consultative engagement style, often combining process transformation, system design input, and operational execution. This model enables it to align delivery with insurer KPIs and support process maturity alongside standard BPS
- Xceedance's claims TPA offering combines a bench of fully licensed W-2 adjusters with its proprietary digital adjuster Clyde and the Five Sigma claims platform, delivering an integrated FNOL-to-payment workflow that has secured marquee clients
- Xceedance brings deep domain specialization in areas such as Lloyd's operations, loss run analytics, and MGA servicing. Its experience in supporting start-up MGAs and working with Lloyd's market carriers positions it well for niche and specialty process support
- It serves a diverse client base, spanning start-up MGAs, midsized brokers, reinsurers, and global specialty carriers. This breadth reflects the firm's ability to address varied operating models across both emerging and established P&C insurance players

#### Limitations

- The client portfolio continues to be weighted toward midsized insurers and MGAs, with relatively limited large-scale transformations involving tier-1 global carriers
- Xceedance's technology assets are primarily point solutions rather than modular, plug-and-play BPaaS platforms. This can limit speed-to-deploy for clients seeking standardized, productized outsourcing models
- Its proprietary platform suite remains narrower in scope compared to platform-led competitors. While it offers tools for core functions, it lacks a comprehensive, multi-function product ecosystem that some peers use to drive integrated delivery
- Xceedance's process spread across claims management and product development are limited compared to other value chain areas

## Market trends

Digitization, cost pressures, and specialization are reshaping demand patterns and redefining growth levers across global P&C insurance BPS markets

## Market size and growth

- Total P&C insurance operations services market size was estimated to be ~US\$ 3.8 billion for the calendar year 2024
- Everest Group estimates the total P&C insurance operations services market to grow at a CAGR of ~8-9% over 2024-26
- The P&C insurance BPS market is undergoing accelerated growth globally, driven by varying levels of digital maturity, regulatory shifts, and evolving sourcing strategies across regions. While North America remains the anchor market, several geographies such as the UK and APAC are emerging as strong contributors to future growth

## Key drivers for P&C insurance BPS

•			
Digital and Al-Led transformation	Need for faster cycle times, increased automation, and enhanced customer experience through greater adoption of digital tools and AI across underwriting, claims, and policy servicing		
Margin pressure and cost optimization requirements	Rising loss ratios driven by Catastrophe (CAT) events, inflation, and increasing litigation severity is mandating cost optimization		
Higher penetration into complex services	Rising demand for actuarial and regulatory support, reinsurance operations, and specialty lines services from midsized carriers, Managing General Agents (MGAs), and Lloyd's market participants		
Surge in data enrichment and analytics services	Growing demand for real-time insights, predictive analytics, and enhanced decision-making is driving investment in advanced data enrichment and Al-led analytics capabilities		
Legacy platform modernization	Core system migration, policy conversion, and run-off portfolio support to reduce technical debt and improve agility		

## Opportunities and challenges

Expanding into high- value, judgment- intensive processes	Areas such as underwriting, actuarial analysis, rate filings, and new product development services are seeing increased traction				
Lloyd's and specialty market growth	Lloyd's managing agents and specialty carriers are seeking process partners to sca				
End-to-end modernization	Carriers are looking for end-to-end modernization across systems and operations, creating cross-sell opportunities between technology and services				
Al and cloud native operations	Widespread cloud and gen AI adoption opens new frontiers in claims adjudication, policy servicing, and underwriting triage with lower human dependency				
Attrition and talent scarcity for complex skills	Talent gaps persist in underwriting, claims, and actuarial roles due to an aging workforce and the urgent need to reskill for gen Al				



# Provider landscape analysis

High-growth pockets are emerging beyond the top tier in P&C insurance operations as mid-tier and specialist firms see increased traction in 2024

## Market share analysis of the providers<sup>1</sup>

2024; percentage of the overall market of ~US\$3.8 billion



## Provider market share by YoY growth<sup>1</sup>

2023-24; percentage growth in revenue



<sup>1</sup> Providers are listed alphabetically within each range



# Key buyer considerations

The future of insurance services lies in integrated ecosystems, intelligent workflows, and accountable delivery

## Key sourcing criteria

High

Priority



## Shift to domain-integrated AI platforms

Buyers should prioritize providers embedding AI and gen AI directly into core workflows, such as claims adjudication and underwriting triage.



## Tailored sourcing by provider type and focus

Buyers should segment portfolios to match provider strengths – specialists for MGA, Lloyd's, and broker ops and full-service firms for platform-led enterprise transformation.



#### Bundle IT + BPS for workflow modernization

Insurers modernizing core systems should align IT and BPS sourcing to embed AI in data migration, process operations, and workflow orchestration.



#### Embed modular and outcome-based commercial models

Buyers should explore BPaaS constructs and transformation-linked models to increase financial accountability and flexibility, while asking vendors to bring co-investment models that drive innovation.



#### Integrate point solutions that accelerate transformation

Vendors offering ready-to-deploy, IP-backed accelerators de-risk implementation. Buyers should seek interoperable solutions with APIs and analytics baked in.

## **Summary analysis**

P&C insurers are entering a transition phase, balancing cost pressure with the urgency to modernize core operations and unlock underwriting and claims agility. Gen AI has accelerated expectations; however, most buyers are still testing enterprise readiness, data maturity, and execution models.

There is a growing demand for outcome-focused partnerships, with buyers increasingly seeking providers who can take ownership of transformation and not just transactional delivery.

Platform integration, change orchestration, and Al operationalization are emerging as key partner differentiators. At the same time, buyers are rethinking their vendor mix, often pursuing modularity, faster Rol, and domain depth, especially in complex areas such as commercial lines, delegated authority, and reinsurance.

# Key takeaways for buyers

Buyers are reshaping P&C insurance BPS sourcing models to handle regulatory pressure, Al-led disruption, and the need for smooth execution. Success depends on explainable Al, outcome-linked deals, and transformation driven by strong partner collaboration.



## Seek integrated capabilities across technology, operations, and Al

Look for partners that can bring together platform, process, and automation to enable seamless delivery and faster innovation across the value chain.



## Gauge AI readiness through real-world impact

Rather than focusing on promises, assess where and how providers have applied AI in production and the business outcomes achieved to date. Data privacy, model explainability and transparency, and human oversight are key.



## Evolve pricing conversations beyond headcount

Consider commercial models that align provider incentives with your desired outcomes, such as improved cycle times, accuracy, or customer experience, while retaining flexibility and control.



## Consider the provider's ability to scale and adapt

In a fast-changing market, flexibility matters as much as capability. Assess how providers support evolving needs, whether that is scaling operations quickly, adapting to new regulatory requirements, or piloting emerging technologies without disrupting core delivery.

# Appendix

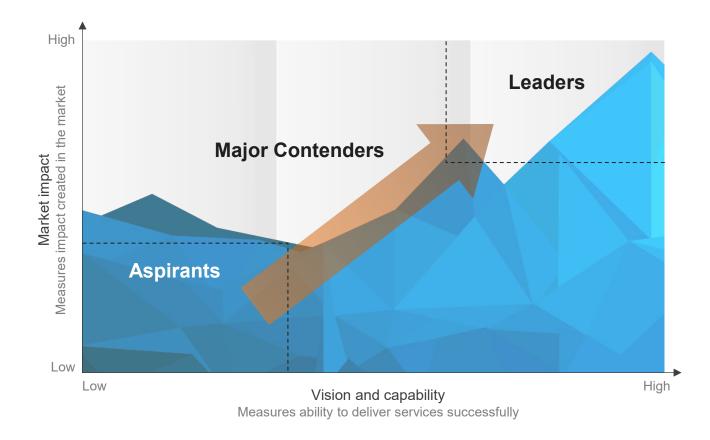
PEAK Matrix® framework

**FAQs** 



# Everest Group PEAK Matrix® is a proprietary framework for assessment of market impact and vision and capability

## **Everest Group PEAK Matrix**





## Services PEAK Matrix® evaluation dimensions

Measures impact created in the market captured through three subdimensions

#### Market adoption

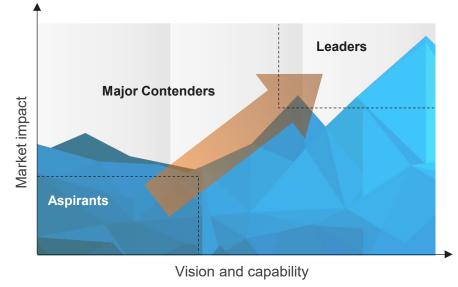
Number of clients, revenue base, YoY growth, and deal value/volume

#### Portfolio mix

Diversity of client/revenue base across geographies and type of engagements

#### Value delivered

Value delivered to the client based on customer feedback and transformational impact



Measures ability to deliver services successfully. This is captured through four subdimensions

### Vision and strategy

Vision for the client and itself: future roadmap and strategy

## Scope of services offered

Depth and breadth of services portfolio across service subsegments/processes

#### Innovation and investments

Innovation and investment in the enabling areas, e.g., technology IP, industry/domain knowledge, innovative commercial constructs, alliances, M&A, etc.

## **Delivery footprint**

Delivery footprint and global sourcing mix



## **FAQs**

- Q: Does the PEAK Matrix® assessment incorporate any subjective criteria?
- A: Everest Group's PEAK Matrix assessment takes an unbiased and fact-based approach that leverages provider / technology vendor RFIs and Everest Group's proprietary databases containing providers' deals and operational capability information. In addition, we validate/fine-tune these results based on our market experience, buyer interaction, and provider/vendor briefings.
- Q: Is being a Major Contender or Aspirant on the PEAK Matrix, an unfavorable outcome?
- A: No. The PEAK Matrix highlights and positions only the best-in-class providers / technology vendors in a particular space. There are a number of providers from the broader universe that are assessed and do not make it to the PEAK Matrix at all. Therefore, being represented on the PEAK Matrix is itself a favorable recognition.
- Q: What other aspects of the PEAK Matrix assessment are relevant to buyers and providers other than the PEAK Matrix positioning?
- A: A PEAK Matrix positioning is only one aspect of Everest Group's overall assessment. In addition to assigning a Leader, Major Contender, or Aspirant label, Everest Group highlights the distinctive capabilities and unique attributes of all the providers assessed on the PEAK Matrix. The detailed metric-level assessment and associated commentary are helpful for buyers in selecting providers/vendors for their specific requirements. They also help providers/vendors demonstrate their strengths in specific areas.
- Q: What are the incentives for buyers and providers to participate/provide input to PEAK Matrix research?
- A: Enterprise participants receive summary of key findings from the PEAK Matrix assessment For providers
  - The RFI process is a vital way to help us keep current on capabilities; it forms the basis for our database - without participation, it is difficult to effectively match capabilities to buyer inquiries
  - In addition, it helps the provider/vendor organization gain brand visibility through being in included in our research reports

- Q: What is the process for a provider / technology vendor to leverage its PEAK Matrix positioning?
- A: Providers/vendors can use their PEAK Matrix positioning or Star Performer rating in multiple ways including:
  - Issue a press release declaring positioning; see our citation policies
  - Purchase a customized PEAK Matrix profile for circulation with clients, prospects, etc. The package includes the profile as well as quotes from Everest Group analysts, which can be used in PR
  - Use PEAK Matrix badges for branding across communications (e-mail signatures, marketing brochures, credential packs, client presentations, etc.)

The provider must obtain the requisite licensing and distribution rights for the above activities through an agreement with Everest Group; please contact your CD or contact us

- Q: Does the PEAK Matrix evaluation criteria change over a period of time?
- A: PEAK Matrix assessments are designed to serve enterprises' current and future needs. Given the dynamic nature of the global services market and rampant disruption, the assessment criteria are realigned as and when needed to reflect the current market reality and to serve enterprises' future expectations.

# Stay connected

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